

## **HEALTH ANNUAL STATEMENT**

# FOR THE YEAR ENDING DECEMBER 31, 2002 OF THE CONDITION AND AFFAIRS OF THE

**Priority Health** 

		D00 N. Period)	AIC Company Code	95561	Employer's ID Number	38-2715520
Organized under the Laws of	,	,	. State o	of Domicile or	Port of Entry	Michigan
Country of Domicile			Linite d Ctates			<u>,</u>
Country of Donniche						
Licensed as business type:	Life, Accident & Hea	lth [ ]	Property/Casualty [	] Dental	Service Corporation [ ]	
	Vision Service Corpo	oration [ ]	Other [ ]	Health	Maintenance Organization [	X]
Incorporated	Hospital, Medical & I 03/07/1986		e or Indemnity [ ] Commenced Busin		D, Federally Qualified? Yes [ 10/15/198	
Statutory Home Office		231 East Beltl			Grand Rapids, MI 4952	
	(	Street and Number	er)		(City or Town, State and Zip	Code)
Main Administrative Office				East Beltline	)	
Grand F	Rapids, MI 49525-4501		(Stre	eet and Number)	616-942-0954	
, ,	Town, State and Zip Code)			(Aı	rea Code) (Telephone Number)	
Mail Address	1231 East B (Street and Number	eltline	,		Grand Rapids, MI 49525-45 (City or Town, State and Zip Code)	
Driver and Leasting of Deales of		or P.O. Box)		1001 Fo		
Primary Location of Books ar	na Recoras				st Beltline nd Number)	
	Rapids, MI 49525-4501			,	616-464-8235	
	Town, State and Zip Code)			,	rea Code) (Telephone Number)	
Internet Website Address			•	ty-health.com		
Statement Contact			m Hall me)		616-464-8235 (Area Code) (Telephone Number)	(Extension)
malcolm.h	nall@priority-health.co		,		616-942-7916	(Extension)
	(E-mail Address)				(FAX Number)	
Policyowner Relations Conta	ct					
		(Street and Nu	mber)		616-942-1221	
(City or	Town, State and Zip Code)			(Area Co	ode) (Telephone Number) (Extension)	1
			OFFICERS			
Chief Executive Officer	Kimberl	/ K Horn		ancial Officer	Dennis J F	Reese
Secretary		ooyenga #				
		VI	CE PRESIDENT	s		
Dennis J Re	eese		Judith W Hooyenga #			
		DIREC	TORS OR TRUS	STEES		
Richard C. E	Breon	DINEC	Marilyn M Brown	JILLS	Gaylen J	Byker
James H Chi	ldress		Dale A Dykema		Michael P	Freed
Jon M Ga			David E Gast		Gail D Gw	
Jody D Ha Lynn M Kot		-	Edward A Higuera Steve R Lasater		Nicholas F Thomas R N	
Charles E Mc		-	George N Monsma		Shelley E I	
Timothy V S		-	Hilary F Snell		Luis A To	
Dennis P Van			, .			
Ctata af	Minhiman					
State of	wicnigan	Ss				
County of	Kent	<i>)</i>				
The officers of this reporting reporting period stated above claims thereon, except as he or referred to is a full and triperiod stated above, and of Statement Instructions and regulations require difference belief, respectively.	e, all of the herein des erein stated, and that the ue statement of all the its income and deduc Accounting Practices	scribed assets this statement assets and tions therefro and Procedul	s were the absolute prop t, together with related e liabilities and of the con m for the period ended, res manual except to the	erty of the sa xhibits, sched dition and aff and have been extent that:	id reporting entity, free and dules and explanations there airs of the said reporting en en completed in accordance (1) state law may differ; or,	clear from any liens or ein contained, annexed tity as of the reporting with the NAIC Annual (2) that state rules or
Kimberly K F			Dennis J Reese Chief Financial Officer		Judith W Ho Secreta	

Subscribed and sworn to before me this

28th day of February, 2003,
2003

Stacey Koning Notary 08/26/2004

a. Is this an original filing?
 b. If no
 1. State the amendment number

2. Date filed

02/28/2003

Yes[X] No[]

3. Number of pages attached

# **ASSETS**

	7.1	JULIU		Prior Year	
		1	Current Year 2 Nonadmitted	3 Net Admitted	4 Net Admitted
		Assets	Assets	Assets	Assets
1.	Bonds	41,313,772		41,313,772	15,435,363
2.	Stocks:				
	2.1 Preferred stocks	0		0	0
	2.2 Common stocks	0		0	0
3.	Mortgage loans on real estate:				
	3.1 First liens			0	0
	3.2 Other than first liens			0	0
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less				
	\$encumbrances)	714,177		(a)714,177	874,229
	4.2 Properties held for the production of income				
	(less \$encumbrances)			0	0
	4.3 Properties held for sale (less				
	\$encumbrances)			0	0
5.	Cash (\$49,538,091 , Schedule E - Part 1) and				
	short-term investments (\$29,599,726 , Schedule DA - Part 2)	79 . 137 . 817		79 . 137 . 817	94.777.324
6.	Other long-term invested assets				
	Receivable for securities				
	Aggregate write-ins for invested assets				
	Subtotals, cash and invested assets (Lines 1 to 8)				
	Accident and health premiums due and unpaid				
	Health care receivables				
	Amounts recoverable from reinsurers				
	Net adjustment in assets and liabilities due to foreign exchange rates				
	Investment income due and accrued				
	Amounts due from parent, subsidiaries and affiliates			2,670,876	
	Amounts receivable relating to uninsured accident and health plans				
	Furniture and equipment				
	Amounts due from agents			0	
	Federal and foreign income tax recoverable and interest thereon (including				
13.	\$net deferred tax asset)			0	0
00	Electronic data processing equipment and software.			590,938	
				· ·	
	Other nonadmitted assets				
۷٥.	Total assets (Lines 9 plus 10 through 22)	156,932,217	6,504,783	150,427,434	126,764,381
0001	DETAILS OF WRITE-INS	45,000	45 000	^	0
	LT investment in Michigan Affiliated Health Plan			0	0
0802.					
0803.					^
	Summary of remaining write-ins for Line 8 from overflow page		0	0	0
	Totals (Lines 0801 thru 0803 plus 0898)(Line 8 above)	15,000	15,000	0	0
	Goodwill				0
2202.	Prepaid Expenses	341,424	341,424	0	0
2203.				0	0
2298.	Summary of remaining write-ins for Line 22 from overflow page	0	0	0	0
2299.	Totals (Lines 2201 thru 2203 plus 2298)(Line 22 above)	879,132	879,132	0	0

(a) \$ ...... health care delivery assets included in Line 4.1, Column 3.

**LIABILITIES, CAPITAL AND SURPLUS** 

	LIADILITIEO, OAI	T	Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$1,083,813 reinsurance ceded)	51,728,783	8,011,872	59,740,655	61,814,793
	Accrued medical incentive pool and bonus payments				
3.	Unpaid claims adjustment expenses				
4.	Aggregate policy reserves			0	0
5.	Aggregate claim reserves			0	0
6.	Premiums received in advance	10,192,198		10,192,198	6,332,910
7.	General expenses due or accrued	1,036,550		1,036,550	1,930,922
8.	Federal and foreign income tax payable and interest thereon (including				
	\$ on realized capital gains (losses)) (including				
	\$ net deferred tax liability)	-		0	0
9.	Amounts withheld or retained for the account of others			0	0
10.	Borrowed money (including \$ current) and				
	interest thereon \$ (including				
	\$current)			0	0
11.	Amounts due to parent, subsidiaries and affiliates	2,404,776		2,404,776	730 , 826
12.	Payable for securities			0	0
13.	Funds held under reinsurance treaties with (\$				
	authorized reinsurers and \$unauthorized				
	reinsurers)			0	0
14.	Reinsurance in unauthorized companies			0	0
15.	Net adjustments in assets and liabilities due to foreign exchange rates			0	0
16.	Liability for amounts held under uninsured accident and health plans			0	0
17.	Aggregate write-ins for other liabilities (including \$				
	current)	0	0	0	0
18	Total liabilities (Lines 1 to 17)				
19.	Common capital stock	XXX	XXX	10,524	10,524
20	Preferred capital stock				
21.	Gross paid in and contributed surplus				
22.	Surplus notes				
23.	Aggregate write-ins for other than special surplus funds				
24.	Unassigned funds (surplus)	XXX	XXX	31, 132, 274	18,886,412
25.	Less treasury stock, at cost:				
	25.1shares common (value included in Line 19				
	\$)	XXX	XXX		0
	25.2shares preferred (value included in Line 20				
	\$)				
	Total capital and surplus (Lines 19 to 24 Less 25)				
27.	Total liabilities, capital and surplus (Lines 18 and 26)	XXX	XXX	150,427,434	126,764,381
	DETAILS OF WRITE-INS				
	Other Accrued Expenses				0
1702.					
1703.					
	Summary of remaining write-ins for Line 17 from overflow page				
	Totals (Lines 1701 thru 1703 plus 1798) (Line 17 above)	0	0	4 000 000	0
	Appropriated Retained Earnings				
2302.					
2303.					
	Summary of remaining write-ins for Line 23 from overflow page			1 000 000	
2399.	Totals (Lines 2301 thru 2303 plus 2398) (Line 23 above)	XXX	XXX	1,000,000	1,000,000

# **STATEMENT OF REVENUE AND EXPENSES**

	STATEMENT OF REVENUE	Current		Prior Year
		1 Uncovered	2 Total	3 Total
1.	Member Months	XXX	3,467,361	3,081,011
2.	Net premium income	XXX	606,858,726	473,735,918
3.	Change in unearned premium reserves and reserve for rate credits	XXX		0
4.	Fee-for-service (net of \$ medical expenses)	XXX		0
5.	Risk revenue			
6.	Aggregate write-ins for other health care related revenues			
7.	Total revenues (Lines 2 to 6)	XXX	606 , 858 , 726	473,735,918
	Medical and Hospital:			
8.	Hospital/medical benefits			
9.	Other professional services			
10.	Outside referrals			
11.	Emergency room and out-of-area			
12.	Prescription Drugs			
13.	Aggregate write-ins for other medical and hospital			
14.	Incentive pool and withhold adjustments			
15.	Subtotal (Lines 8 to 14)		538,937,125	420 , 100 , 305
	Less:		400,000	400 540
16.	Net reinsurance recoveries			
17.	Total medical and hospital (Lines 15 minus 16)			
18.	Claims adjustment expenses			
19.	General administrative expenses			
20.	Increase in reserves for accident and health contracts  Total underwriting deductions (Lines 17 through 20)			
21. 22.	Net underwriting gain or (loss) (Lines 7 minus 21)			
	Net investment income earned			
	Net realized capital gains or (losses)			
25.	Net investment gains or (losses) (Lines 23 + 24)			
26.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered			
	\$) (amount charged off \$			0
27.	Aggregate write-ins for other income or expenses		304 , 130	
28.	Net income or (loss) before federal income taxes (Lines 22 plus 25 plus 26 plus 27)		15,748,378	13,869,319
29.	Federal and foreign income taxes incurred			
30.	Net income (loss) (Lines 28 minus 29)	XXX	15,748,378	13,869,319
	DETAILS OF WRITE-INS			
0601.		XXX		
0602.		XXX		
0603.				
0698.	Summary of remaining write-ins for Line 6 from overflow page	XXX	0	0
0699.	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	XXX	0	0
1301.	Pharmacy Expenses.			91,864,512
1302.				0
1303.				0
1398.	Summary of remaining write-ins for Line 13 from overflow page			0
1399.	Totals (Lines 1301 thru 1303 plus 1398) (Line 13 above)	0	0	91,864,512
	COB & Subrogation		, and the second	,
2702.				0
2703.				0
2798.	Summary of remaining write-ins for Line 27 from overflow page			0
2799.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	0	304,130	112,151

# **CAPITAL AND SURPLUS ACCOUNT**

	CAPITAL AND SURPLUS ACCOUN	1 Current Year	2 Prior Year
	CAPITAL AND SURPLUS ACCOUNT:		
31.	Capital and surplus prior reporting year	44,345,508	25 , 856 , 816
	GAINS AND LOSSES TO CAPITAL & SURPLUS:		
32.	Net income or (loss) from Line 30	15 748 378	13 869 319
33.	Change in valuation basis of aggregate policy and claim reserve		
34.	Net unrealized capital gains and losses		
35.	Change in net unrealized foreign exchange capital gain or (loss)		
36.	Change in net deferred income tax		
	Change in nonadmitted assets		
37. 38.	Change in unauthorized reinsurance		
39.	Change in treasury stock  Change in surplus notes		
40.			0
41.	Cumulative effect of changes in accounting principles		U
42.	Capital Changes:		
	42.1 Paid in		214
	42.2 Transferred from surplus (Stock Dividend)		0
	42.3 Transferred to surplus		0
43.	Surplus adjustments:		
	43.1 Paid in	5,312,184	5 , 121 , 182
	43.2 Transferred to capital (Stock Dividend)		0
	43.3 Transferred from capital		0
44.	Dividends to stockholders		0
45.	Aggregate write-ins for gains or (losses) in surplus	(479, 250)	0
46.	Net change in capital & surplus (Lines 32 to 45)	17 ,558 ,058	17 ,614 ,463
47.	Capital and surplus end of reporting year (Line 31 plus 46)	61,903,566	43,471,279
	DETAILS OF WRITE-INS		
4501.	Gain/(Loss) in Affiliates	(479,250)	0
4502.			
4503.			
4598.	Summary of remaining write-ins for Line 45 from overflow page	0	0
4599.	Totals (Lines 4501 thru 4503 plus 4598) (Line 45 above)	(479,250)	0

# **CASH FLOW**

		1 Current Year	2 Prior Year
	Cash from Operations		
1.	Premiums and revenues collected net of reinsurance	596,939,924	471,530,014
2.	Claims and claims adjustment expenses	549,287,389	417 , 163 , 881
3.	General administrative expenses paid	42,450,677	38 , 177 , 015
4.	Other underwriting income (expenses)	0	0
	Cash from underwriting (Line 1 minus Line 2 minus Line 3 plus Line 4)		16,189,118
6.	Net investment income	3,587,398	4,222,438
7.	Other income (expenses)	0	0
8.	Federal and foreign income taxes (paid) recovered		0
9.	Net cash from operations (Lines 5 to 8)	8,789,256	20,411,556
	Cash from Investments		
10.	Proceeds from investments sold, matured or repaid:		
	10.1 Bonds	10,559,797	2,454,905
	10.2 Stocks		0
	10.3 Mortgage loans	0	0
	10.4 Real estate		0
	10.5 Other invested assets	0	0
	10.6 Net gains or (losses) on cash and short-term investments		
	10.7 Miscellaneous proceeds		0
	10.8 Total investment proceeds (Lines 10.1 to 10.7)		2.528.313
11.	Cost of investments acquired (long-term only):		, , , , ,
	11.1 Bonds	36.561.040	10.966.971
	11.2 Stocks		0
	11.3 Mortgage loans		0
	11.4 Real estate		
	11.5 Other invested assets		,
	11.6 Miscellaneous applications	, , , , , ,	0
	11.7 Total investments acquired (Lines 11.1 to 11.6)		11,023,391
12	Net Cash from investments (Line 10.8 minus Line 11.7)		(8,495,078
	Cash from Financing and Miscellaneous Sources	(00,014,001)	(0,400,070
12	Cash provided:		
10.	13.1 Surplus notes, capital and surplus paid in	5 312 18/	5 121 306
	13.2 Net transfers from affiliates		
	13.3 Borrowed funds received		
	13.4 Other cash provided		
	13.5 Total (Lines 13.1 to 13.4)		
1/	Cash applied:		10,002,000
17.	14.1 Dividends to stockholders paid	0	0
	14.2 Net transfers to affiliates		0
	14.3 Borrowed funds repaid		0
	14.4 Other applications		1,239,555
	•		1,239,555
15	14.5 Total (Lines 14.1 to 14.4)		
15.	Net cash from financing and miscellaneous sources (Line 13.5 minus Line 14.5)	6,445,934	14,722,484
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
16.	Net change in cash and short-term investments (Line 9 plus Line 12 plus Line 15)	(15,639,507)	26 , 638 , 962
17.	Cash and short-term investments:		
	17.1 Beginning of year	94,777,324	68 , 138 , 362
	17.2 End of year (Line 16 plus Line 17.1)	79,137,817	94,777,324

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS (Gain and Loss Exhibit)**

	ANAL	1919 OF 1	UPENAI	IONS DI	LINE2 (	JE DUƏII	NESS (G8	ann and L	.055 EXIII	DIL)			
	1	2 Comprehensive	3	4	5	6	7 Federal	8	9	10	11	12	13
	Total	(Hospital & Medical)	Medical Only	Medicare Supplement	Dental Only	Vision Only	Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-term Care	Other
Net premium income	606,858,726	575,742,713							30,540,647				575,366
Change in unearned premium reserves and reserve for rate credit	0												
3. Fee-for-service (net of \$													
medical expenses)	0												
Risk revenue	0												
<ol><li>Aggregate write-ins for other health care related revenues</li></ol>	0	0	0	0	0	0	0	0	0	0	0	0	0
Total revenues (Lines 1 to 5)	606 , 858 , 726	, ,	0	0	Ω	0	0	0	30,540,647	0	٥	0	575,366
Medical/hospital benefits	363,501,816								15 , 552 , 644				200,028
Other professional services	821,704								197 , 536				5 , 594
Outside referrals	20,675,709								1,471,199				34 , 444
10. Emergency room and out-of-area	21,921,285	19,446,480							2,441,862				32,943
11. Prescription Drugs	132,016,611	123,848,819							8,045,288				122,504
12. Aggregate write-ins for other medical and hospital	0	0	0	0	0	0	0	0	0	0	0	0	0
13. Incentive pool and withhold adjustments	0												
14. Subtotal (Lines 7 to 13)	538,937,125	510,833,081	0	0	0	0	0	0	27 ,708 ,531	0	0	0	395,513
15. Net reinsurance recoveries	196,294	196,294											
16. Total medical and hospital (Lines 14 minus 15)	538,740,831	510,636,787	0	0	0	0	0	0	27 ,708 ,531	0	0	0	395,513
17. Claims adjustment expenses	13,110,171	12,061,357							986,610				62,204
18. General administrative expenses	42,956,275	39,606,009							3,265,303				84,963
19. Increase in reserves for accident and health contracts	0												
20. Total underwriting deductions (Lines 16 to 19)	594,807,277	562,304,153	0	0	0	0	0	0	31,960,444	0	0	Ω	542,680
21. Total underwriting gain or (loss) (Line 6 minus Line 20)	12,051,449	13,438,560	0	0	0	0	0	0	(1,419,797)	0	0	0	32,686
DETAILS OF WRITE-INS													
0501.													
0502													
0503.													
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0	0	Ω	0	0	0	0	0	0	D	0
0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0	0	0	0	0	0
1201													
1202.													
1203.		<b></b>	ļ			<b></b>	-						
1298. Summary of remaining write-ins for Line 12 from overflow page	0	0	0	0	0	0	0	0	0	0	0	0	0
1299. Totals (Lines 1201 thru 1203 plus 1298) (Line 12 above)	0	0	0	0	0	0	0	0	0	0	0	0	0

# **UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1 - PREMIUMS** 

PART 1 - PREMIUMS										
	1	2	3	4						
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Cols. 1+2-3)						
Comprehensive (medical and hospital)	577,022,459		1,279,746	575 , 742 , 713						
			, ,							
2. Medicare Supplement				0						
2. Wedicale Supplement										
3. Dental Only				0						
4. Vision Only				0						
5. Federal Employees Health Benefits Plan Premiums				0						
6. Title XVIII - Medicare				0						
				~						
7 Title VIV Medicaid	30 , 657 , 167		116,520	30 , 540 , 647						
7. Title XIX - Medicaid.			110,520							
8. Other	578 , 191		2,825	575,366						
9. Totals	608,257,817	0	1,399,091	606,858,726						

# **UNDERWRITING AND INVESTMENT EXHIBIT**

		PART 2 - Cla	ims Incurred D	uring the Year					
	1 Total	2 Comprehensive (Medical & Hospital)	3 Medicare Supplement	4 Dental Only	5 Vision Only	6 Federal Employees Health Benefits Plan Premium	7 Title XVIII Medicare	8 Title XIX Medicaid	9 Other
Payments during the year:		, ,		,	•				
1.1 Direct	517 , 594 , 173	485,398,955						32,195,218	
1.2 Reinsurance assumed	0							,,	
1.3 Reinsurance ceded	0								
1.4 Net	517,594,173	485,398,955	0	0	0	0	0	32,195,218	
Paid medical incentive pools and bonuses	19,680,532	17 , 359 , 548						2,320,984	
3. Claim liability December 31, current year from Part 2A:									
3.1 Direct	60 , 824 , 468	59,288,433	0	0	0	0	0	1,536,035	0
3.3 Reinsurance assumed	0	0	0	0	0	0	0	0	0
3.3 Reinsurance ceded	1,083,813	1,083,813	0	0	0	0	0	0	
3.4 Net	59,740,655	58,204,620	0	0	0	0	0	1,536,035	0
4. Claim reserve December 31, current year from Part 2D:									
4.1 Direct	0	0						0	
4.2 Reinsurance assumed	0								
4.3 Reinsurance ceded	0								
4.4 Net	0	0	0	0	0	0	0	0	
5. Accrued medical incentive pools and bonuses, current year	14,052,199	14,108,547						(56, 348)	
Amounts recoverable from reinsurers December 31, current year	0								
7. Claim liability December 31, prior year from Part 2A:	00 507 000	50.054.000						5 000 000	
7.1 Direct	62,587,289	56,951,280	0	0	0	0	0	5,636,009	
7.2 Reinsurance assumed	0	0		0	0	0	0	0	
7.3 Reinsurance ceded	772,496	772,496	0	0	0	0	0	U	
7.4 Net	61,814,793	56 , 178 , 784	D	Ω	0	0	0	5,636,009	
8. Claim reserve December 31, prior year from Part 2D:			0	0	0	0	0	0	
8.1 Direct	0	0	U	U	0	0	0	0	
8.2 Reinsurance assumed					U	U	U		
8.3 Reinsurance ceded	0			U		U	U		
8.4 Net	U	U				U	U	1.071.021	
Accrued medical incentive pools and bonuses, prior year	11,609,422	10,538,401						1,0/1,021	
10. Amounts recoverable from reinsurers December 31, prior year									
11. Incurred Benefits:	E4E 004 050	407 700 400	^	^	•	_	2	00 005 044	
11.1 Direct	515,831,352	487 , 736 , 108	Ω	Ω	U			28,095,244	
11.2 Reinsurance assumed	U	244 247	0	0	 	0	0	0	
11.3 Reinsurance ceded	311,317	311,317	0	0		Ü	0	00 005 011	
11.4 Net	515,520,035	487,424,791	0	0	0	0	0	28,095,244	(
12. Incurred medical incentive pools and bonuses	22,123,309	20,929,694	0	0	0	0	0	1,193,615	(

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2A - Claims Liability End of Current Year

PART 2A - Claims Liability End of Current Year									
	1	2 Comprehensive (Medical &	3 Medicare	4 Dental	5 Vision	6 Federal Employees Health Benefits Plan	7 Title XVIII	8 Title XIX	9
	Total	Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Other
Reported in Process of Adjustment:									
1.1. Direct	9,887,063	9 , 887 , 063						0	
1.2. Reinsurance assumed	0								
1.3. Reinsurance ceded	0								
1.4. Net	9,887,063	9 , 887 , 063	0	0	0	0	0	0	0
2. Incurred but Unreported:									
2.1. Direct	50 , 273 , 194	48 , 737 , 159						1,536,035	
2.2. Reinsurance assumed	0					•			
2.3. Reinsurance ceded	1,083,813	1,083,813							
2.4. Net	49,189,381	47 , 653 , 346	0	0	0	0	0	1,536,035	0
3. Amounts Withheld from Paid Claims and Capitations:									
3.1. Direct	664,211	664,211							
3.2. Reinsurance assumed	0								
3.3. Reinsurance ceded	0								
3.4. Net	664,211	664,211	0	0	0	0	0	0	0
4. TOTALS:									
4.1. Direct	60 , 824 , 468	59 , 288 , 433	0	0	0	0	0	1,536,035	
4.2. Reinsurance assumed	0	0	0	0	0	0	0	0	
4.3. Reinsurance ceded	1,083,813	1,083,813	0	0	0	0	0	0	
4.4. Net	59,740,655	58,204,620	0	0	0	0	0	1,536,035	C

# **UNDERWRITING AND INVESTMENT EXHIBIT**

#### PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

PART 2B - ANALYSIS OF CLAIMS U	NPAID - PRIOR YEAR - NE I	OF REINSURA				
				aim Liability Dec. 31 of	5	6
	Claims Paid D		Current Year			
	1	2	3	4		Estimated Claim
	On Claims Incurred		O Ol-i      i-		Claims Incurred	Reserve and Claim
	Prior to January 1	On Claims Incurred	On Claims Unpaid December 31 of	On Claims Incurred	in Prior Years	Liability December 31 of
Line of Business	of Current Year	During the Year	Prior Year	During the Year	(Columns 1 + 3)	Prior Year
Lille Of Dusiliess	of Current Teal	Duning the Teal	FIIOI Teal	Duning the Teal	(Columns 1 + 3)	FIIOI Teal
Comprehensive (medical and hospital)	41.997.794	443 . 401 . 161	644.355	57 , 560 , 265	42.642.149	56,464,465
	,,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Medicare Supplement					0	0
					^	^
3. Dental Only					U	0
4. Vision Only					0	0
4. Visid Only						
Federal Employees Health Benefits Plan Premiums					0	0
					0	
6. Title XVIII - Medicare					0	0
7. Title XIX - Medicaid	4,251,798	27 . 943 . 420	100 . 849	1,435,186	4,352,647	5,350,328
7. The Ala Medical	7,201,700			, , , , , , , , , , , , , , , , ,		
8. Other					0	0
	40.040.500	474 044 504	745 004	50 005 454	40.004.700	04 044 700
9. Subtotal	46,249,592	471,344,581	745 , 204	58 , 995 , 451	46,994,796	61,814,793
10. Medical incentive pools, accruals and disbursements	17 ,488 ,549	2,191,982		14,052,199	17 , 488 , 549	11,609,422
10. Medical intentive pools, accituals and disbursements	17,400,349			17,002,100	17, 700, 043	11,000,422
11. Totals	63,738,141	473,536,563	745.204	73.047.650	64,483,345	73,424,215

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

Section A - Paid Claims - Hospital and Medical

·	Net Amounts Paid						
	1	2	3	4	5		
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002		
1. Prior	13,922	207	14	9			
2. 1998	109,124	17,214	366	27			
3. 1999	XXX	170,367	33,696	453	(9)		
4. 2000	XXX	XXX	228,493	34,637	513		
5. 2001	XXX	XXX	ХХХ	286,969	42,691		
6. 2002	XXX	XXX	XXX	XXX	442,097		

Section B - Incurred Claims- Hospital and Medical

		Net Amount Paid and 0	Claim Liability and Rese	rve Outstanding at End	of Year
	1	2	3	4	5
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002
1. Prior	13,922	207	14	9	
2. 1998	109,125	17 , 217	366	27	
3. 1999	XXX	170 , 405	33,766	453	(2)
4. 2000	XXX	ХХХ	228,973	40,334	582
5. 2001	XXX	XXX	XXX	328,475	43,272
6. 2002	XXX	XXX	XXX	XXX	444,534

Section C - Incurred Year Claims and Claims Adjustment Expense Ratio - Hospital and Medical

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1998	XXX			XXX	0	XXX			0	XXX
2. 1998		123		0.0	123	0.0			123	0.0
3. 1999		188		0.0	188	0.0	2		190	0.0
4. 2000		263		0.0	263	0.0	62	1	326	0.0
5. 2001		322		0.0	322	0.0	486	10	818	0.0
6. 2002		43,638		0.0	43,638	0.0	71,677	1,057	116,372	0.0
7. Total (Lines 1 through 6)	XXX	44,534	0	XXX	44,534	XXX	72,227	1,068	117,829	XXX
8. Total (Lines 2 through 6)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

Section A - Paid Claims - Title XIX Medicaid

			Net Amounts Paid		
	1	2	3	4	5
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002
1. Prior	283	14	0	0	
2. 1998	8,006	1,970	111	0	
3. 1999	XXX	21,592	5,344	121	5
4. 2000	XXX	XXX	34,671	4,485	20
5. 2001	XXX	XXX	ХХХ	36,288	4,302
6. 2002	XXX	XXX	XXX	XXX	2,787

#### Section B - Incurred Claims- Title XIX Medicaid

	Sum of	Net Amount Paid and 0	Claim Liability and Rese	rve Outstanding at End	of Year
	1	2	3	4	5
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002
1. Prior	283	14	0	0	
2. 1998.	8,006	1,970	111	0	
3. 1999.	XXX	21,595	5,360	121	5,492
4. 2000	XXX	ХХХ	34,776	5,078	26,387
5. 2001	XXX	ХХХ	ХХХ	40,490	4,398,233
6. 2002	XXX	XXX	XXX	XXX	23,693,970

Section C - Incurred Year Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

	1	2	3	4	5	6	7	8	9	10
					Claim and Claim				Total Claims and	
					Adjustment				Claims	
			Claim Adjustment		Expense			Unpaid Claim	Adjustment	
Years in which Premiums were Earned and Claims were			Expense	Col. (3/2)	Payments	Col. (5/1)		Adjustment	Expense Incurred	Col. (9/1)
Incurred	Premiums Earned	Claim Payments	Payments	Percent	(Col 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
1. Prior to 1998	ХХХ			XXX	0	XXX			0	XXX
2. 1998		8		0.0	8	0.0			8	0.0
3. 1999		24		0.0	24	0.0	0		24	0.0
4. 2000		40		0.0	40	0.0	6		46	0.0
5. 2001		41		0.0	41	0.0	81		122	0.0
6. 2002		32,194		0.0	32,194	0.0	1,479	29	33,702	0.0
7. Total (Lines 1 through 6)	XXX	32,307	0	XXX	32,307	XXX	1,566	29	33,902	XXX
8. Total (Lines 2 through 6)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

Section A - Paid Claims- Grand Total										
			Net Amounts Paid							
	1	2	3	4	5					
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002					
1. Prior	14,205	221	14	9	0					
2. 1998	117 , 130	19,184	477	27	0					
3. 1999	XXX	191,959	39,040	574	(4)					
4. 2000	XXX	ХХХ	263 , 164	39,122	533					
5. 2001	XXX	XXX	XXX	323 , 257	46,993					
6 2002	XXX	XXX	XXX	XXX	444 884					

#### **Section B - Incurred Claims - Grand Total**

	Sum of	Net Amount Paid and 0	Claim Liability and Rese	rve Outstanding at End	of Year
	1	2	3	4	5
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002
1. Prior	14,205	221	14	9	0
2. 1998.	117 , 131	19 , 187	477	27	0
3. 1999	XXX	192,000	39 , 126	574	5,490
4. 2000	XXX	ХХХ	263,749	45,412	26,969
5. 2001	XXX	XXX	XXX	368,965	4 , 441 , 505
6. 2002	XXX	XXX	XXX	XXX	24,138,504

Section C – Incurred Year Claims and Claims Adjustment Expense Ratio – Grand Total

	1	2	3	4	5 Claim and Claim	6	7	8	9 Total Claims and	10
					Adjustment				Claims	
Years in which Premiums were Earned and Claims were			Claim Adjustment Expense	Col. (3/2)	Expense Payments	Col. (5/1)		Unpaid Claim Adjustment	Adjustment Expense Incurred	Col. (9/1)
Incurred	Premiums Earned	Claim Payments	Payments	Percent	(Col 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
1. Prior to 1998	XXX	0	0	XXX	0	XXX	0	0	0	XXX
2. 1998	0	131	0	0.0	131	0.0	0	0	131	0.0
3. 1999	0	212	0	0.0	212	0.0	2	0	214	0.0
4. 2000	0	303	0	0.0	303	0.0	68	1	372	0.0
5. 2001	0	363	0	0.0	363	0.0	567	10	940	0.0
6. 2002	0	75,832	0	0.0	75,832	0.0	73,156	1,086	150,074	0.0
7. Total (Lines 1 through 6)	XXX	76,841	0	XXX	76,841	XXX	73,793	1,097	151,731	XXX
8. Total (Lines 2 through 6)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS

	PART 2D - AG	GGREGATE RES	ERVE FOR ACCI	DENT AND HE	EALTH CONTRA	CTS			
	1	2 Comprehensive	3	4	5	6 Federal Employees	7	8	9
	Total	(Hospital & Medical)	Medicare Supplement	Dental Only	Vision Only	Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Other
					POLICY RESERVE				
Unearned premium reserves									
Additional policy reserves (a)									
Reserve for future contingent benefits									
4. Reserve for rate credits or experience rating refunds (including									
\$ for investment income)									
Aggregate write-ins for other policy reserves									
6. Totals (Gross)									
7. Reinsurance ceded									
8. Totals (Net)(Page 3, Line 4)			ON						<u> </u>
					<b>CLAIM RESERVE</b>				
Present value of amounts not yet due on claims									
10. Reserve for future contingent benefits									
11. Aggregate write-ins for other claim reserves									
12. Totals (Gross)									
13. Reinsurance ceded									
14. Totals (Net)(Page 3, Line 5)									
DETAILS OF WRITE-INS									
0501.									
0502.									
0503.									
0598. Summary of remaining write-ins for Line 5 from overflow page									
0599. TOTALS (Lines 0501 thru 0503 plus 0598) (Line 5 above)									1
1101.									
102.									
1103.									
1198. Summary of remaining write-ins for Line 11 from overflow page									
1199. TOTALS (Lines 1101 thru 1103 plus 1198) (Line 11 above)									
(a) Includes \$ premium deficiency reserve.									

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 3 - ANALYSIS OF EXPENSES

PART 3 - ANALYSIS OF EXPENSES									
		1 Claim Adjustment Expenses	2 General Administration Expenses	3 Investment Expenses	4 Total				
1.	Rent (\$for occupancy of own building)	144,863	2,241,682		2,386,545				
2.	Salaries, wages and other benefits				24,775,720				
3.	Commissions (less \$ ceded plus								
	\$assumed)		11,840,801		11,840,801				
4.	Legal fees and expenses	383	112,132		112,515				
5.	Certifications and accreditation fees				0				
6.	Auditing, actuarial and other consulting services	21,273	924,181		945,454				
7.	Traveling expenses	2,190	293,722		295,912				
8.	Marketing and advertising		591,678		595 , 130				
9.	Postage, express and telephone	34 , 885	1 , 189 , 157		1,224,042				
10.	Printing and office supplies	67 ,613	1,479,596		1,547,209				
11.	Occupancy, depreciation and amortization	211,197	2,285,217		2,496,414				
12.	Equipment	20,050	3,213,898		3,233,948				
13.	Cost or depreciation of EDP equipment and software				0				
14.	Outsourced services including EDP, claims, and other services	460,629	3,601,358		4,061,987				
15.	Boards, bureaus and association fees				0				
16.	Insurance, except on real estate	46	35,243		35,289				
17.	Collection and bank service charges	91	30 , 125		30,216				
18.	Group service and administration fees	1,570	434,649		436,219				
19.	Reimbursements by uninsured accident and health plans				0				
20.	Reimbursements from fiscal intermediaries				0				
21.	Real estate expenses				0				
22.	Real estate taxes				0				
23.	Taxes, licenses and fees:								
	23.1 State and local insurance taxes				0				
	23.2 State premium taxes				0				
	23.3 Regulatory authority licenses and fees				0				
	23.4 Payroll taxes	54,677	1,481,194		1,535,871				
	23.5 Other (excluding federal income and real estate taxes)	5,460	507 ,714		513,174				
24.	Investment expenses not included elsewhere				0				
25.	Aggregate write-ins for expenses	0	0	0	0				
26.	Total expenses incurred (Lines 1 to 25)	13 , 110 , 171	42,956,275	0	(a)56,066,446				
27.	Add expenses unpaid December 31, prior year		530,952		530,952				
28.	Less expenses unpaid December 31, current year	1,097,487	1,036,550		2,134,037				
29.	Amounts receivable related to uninsured accident and health plans, prior year				0				
30.	Amounts receivable related to uninsured accident and health plans, current year				0				
31.	Total expenses paid (Lines 26 + 27 - 28 - 29 + 30)	12,012,684	42,450,677	0	54,463,361				
	DETAIL OF WRITE-INS								
2501.									
2502.									
2503.									
2598.	Summary of remaining write-ins for Line 25 from overflow page	0	0	0	0				
<u>259</u> 9.	Totals (Line 2501 thru 2503 plus 2598)(Line 25 above)	0	0	0	0				

 $<sup>\</sup>hbox{ (a) Includes management fees of \$} \qquad .....43,423,359 \quad \hbox{to affiliates and \$} \qquad .....0 \quad \hbox{to non-affiliates}.$ 

# **EXHIBIT OF NET INVESTMENT INCOME**

			1 Collected During Year		2 Earned uring Year
1.	U.S. Government bonds	(2)	1,374,300		2,096,957
1.1	Bonds exempt from U.S. tax				
1.2	Other bonds (unaffiliated)	(a)			
1.3	Uniter bottos (untainiated)	. (a)			
2.1	Bonds of affiliates				
	Preferred stocks of affiliates				
2.2	Common stocks (unaffiliated)				
2.21					
3.	Mortgage loans	` '			
4.	Real estate	(-)			
5.	Contract loans				0 000 070
6.	Cash/short-term investments		2,213,098		2,086,676
7.	Derivative instruments				
8.	Other invested assets				
9.	Aggregate write-ins for investment income		0		0
10.	Total gross investment income		3,587,398		4, 183, 633
11.	Investment expenses			(a)	
12.	Investment taxes, licenses and fees, excluding federal income taxes			147	
13.	Interest expense				
14.	Depreciation on real estate and other invested assets			` '	
15.	Aggregate write-ins for deductions from investment income				Λ
16.	Total (Lines 11 through 15)				0 N
17.	Net Investment Income - (Line 10 minus Line 16)				4,183,633
17.	, ,				4,100,000
	DETAILS OF WRITE-INS				
0901.					
0902.					
0903.					
0998.	Summary of remaining write-ins for Line 9 from overflow page		0		0
0999.	Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)		0		0
1501.					
1502.					
1503.					
1598.	Summary of remaining write-ins for Line 15 from overflow page				0
1599.	Total (Lines 1501 through 1503 plus 1598) (Line 15, above)				U
	udes \$accrual of discount less \$amortization of premium and less \$		paid for accrued	I interest o	n purchases.
	udes \$accrual of discount less \$amortization of premium and less \$				
	udes \$accrual of discount less \$amortization of premium and less \$			l interest o	n purchases.
(d) Incl	udes \$for company's occupancy of its own buildings; and excludes \$interes	st on en	cumbrances.		
(e) Incl	udes \$accrual of discount less \$amortization of premium and less \$		paid for accrued	I interest o	n purchases.
	udes \$accrual of discount less \$amortization of premium.				
	udes \$investment expenses and \$investment taxes, licenses and fees, exc	luding f	ederal income taxes,	attributabl	e to
seg	regated and Separate Accounts.				
(h) Incl	udes \$interest on surplus notes and \$interest on capital notes.				
(i) Incli	udes \$depreciation on real estate and \$depreciation on other invested asse	ts.			

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

		0. 07.	I IIAL MA	(		
		1	2	3	4 Net Gain (Loss) from	5
		Realized		Increases	Change in Difference	
		Gain (Loss)	Other	(Decreases)	Between Basis Book/	
		On Sales or	Realized	by	Adjusted Carrying and	
		Maturity	Adjustments	Adjustment	Admitted Values	Total
1.	U.S. Government bonds	82,621				82,621
1.1	Bonds exempt from U.S. tax					0
1.2	Other bonds (unaffiliated)					0
1.3	Bonds of affiliates					0
2.1	Preferred stocks (unaffiliated)					0
2.11	Preferred stocks of affiliates					
2.2	Common stocks (unaffiliated)					0
2.21	Common stocks of affiliates					0
3.	Mortgage loans					0
4.	Real estate					
5.	Contract loans					0
6.	Cash/Short-term investments	(873, 454)				(873,454)
7.	Derivative instruments					
8.	Other invested assets					
9.	Aggregate write-ins for capital gains (losses)			0	0	0
10.	Total capital gains (losses)	(790,833)	0	0	0	(790,833)
	DETAILS OF WRITE-INS					
0901.						
0902.						
0903.						
0998.	Summary of remaining write-ins for Line 9					
	from overflow page	0	0	0	0	0
0999.	Totals (Lines 0901 through 0903 plus 0998)					
	(Line 9, above)	0	0	0	0	0

# EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS

	I I LIVIS			
		1	2	3
		End of Current	End of	Changes for Year (Increase) or
		Year	Prior Year	Decrease
1.	Summary of Items Page 2, Lines 10 to 13 and 15 to 20, Column 2	5,610,651	2,722,685	(2,887,966)
2.	Other Non-Admitted Assets:			
	2.1 Bills receivable		0	0
	z.1 biiis receivable			
	2.2 Leasehold improvements		Ω	Ω
	2.3 Cash advanced to or in hands of officers and agents		0	0
	2.4 Loans on personal security, endorsed or not			0
	2.5 Commuted commissions			0
	2.5 Commuted commissions		•••••	
3.	Total (Lines 2.1 to 2.5)	ΩΩ	0	0
4.	Aggregate write-ins for other assets	894 , 132	1,019,046	124,914
5	Total (Line 1 plus Lines 3 and Line 4)	6,504,783	3,741,731	(2,763,052)
<u> </u>	Total (Line 1 plus Lines o and Line 4)	0,001,100	0,711,701	(2,100,002)
	D 115	044 404	400,004	07.007
0401.	Prepaid Expenses	341,424	439,331	97 ,907
0402.	Goodwill	537 , 708	564,715	27,007
0403.	Investment in Michigan related Health Plans	15,000	15,000	0
	·	,	,	
0498	Summary of remaining write-ins for Line 4 from overflow page	0	0	0
J-50.	Commany of Commining Write-1115 for Line + Iron overnow page			0
0.400	T. I. (1) 0.101   0.100   0.100   (1) 1   0.100	004 400	4 040 040	404.044
0499.	Totals (Lines 0401 thru 0403 plus 0498) (Line 4 above)	894,132	1,019,046	124,914

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# **EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE**

	Total Members at End of								
Source of Enrollment	1 Prior Year	2 First Quarter	3 Second Quarter	4 Third Quarter	5 Current Year	Current Year Member Months			
Health Maintenance Organizations	205 , 112	221,231	223,336	231,908	242 , 185	2,729,635			
Provider Service Organizations	0								
Preferred Provider Organizations	0								
4. Point of Service	37,074	39,237	40 , 057	43,654	46,350	497 , 945			
5. Indemnity Only	0								
6. Aggregate write-ins for other lines of business	26,399	26,281	26,449	26,686	0	239,781			
7. Total	268,585	286,749	289,842	302,248	288,535	3,467,361			
DETAILS OF WRITE-INS									
0601. Medicaid	25,610	25,412	25,561	25,757	0	231,871			
0602. MiChild	789	869	888	929		7,910			
0603.									
0698. Summary of remaining write-ins for Line 6 from overflow page	0	0	0	0	0	0			
0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	26,399	26,281	26,449	26,686	0	239,781			

### **NOTES TO FINANCIAL STATEMENTS**

#### 1. Organization and Significant Accounting Policies

#### A. Nature of Organization and Ownership

Priority Health (the Plan) is a nonprofit, nontaxable health maintenance organization owned primarily by Spectrum Health (Spectrum, the 76% shareholder), Holland Community Hospital, Munson Healthcare and Healthshare, Inc. The Plan provides coverage for medical, hospital and other health care services to its members, who are located primarily within Michigan, through contracts executed with various health care providers. Priority Health offers health coverage to commercial subscribers as a standard health maintenance organization product or a point-of-service product.

Priority Health is the 100% owner of Priority Health Government Programs, Inc, (PHGP) an HMO established effective October 1, 2002. Priority Health is the sole owner and parent of this company and reflects the operations of this company in its own financial statements in accordance with prescribed accounting practices and procedures. Priority Health Government Programs, Inc currently has over 22,000 Medicaid and MIChild members.

The agreements with certain participating providers call for reimbursement at various capitated rates or percentages of fees, less applicable member copayments, coinsurance or deductibles, on a current basis. The agreements provide for contingent reimbursement to participating providers based upon the results of operations within their defined risk pool. In the event the risk pool's utilization of medical costs is less than budgeted levels, the providers may share in the surplus, as defined in their respective agreements, and be eligible for the return of previously withheld fees. In addition, the Plan provides for a quality incentive to be paid to certain providers contingent upon achieving specified quality goals.

Priority Health's statutory-basis financial statements are prepared in accordance with accounting practices prescribed or permitted by the Michigan Insurance Bureau. Currently, prescribed statutory accounting practices are interspersed throughout state insurance laws and regulations, the NAIC's Accounting Practices and Procedures Manual and a variety of other NAIC publications. Permitted statutory accounting practices encompass all accounting practices that are not prescribed; such practices may differ from state to state, may differ from company to company within a state and may change in the future.

The NAIC has revised the Accounting Practices and Procedures Manual in a process referred to as Codification. The revised manual became effective on January 1, 2001. Michigan has not yet adopted the provisions of the revised manual for Health Maintenance Organization (HMO) as of December 31, 2002. Codification will be transitioned into the reporting required by the State of Michigan Office of Insurance and Financial Services(OFIS) beginning January 1, 2003. HMOs including Priority Health will continue to follow previous statutory accounting practices and procedures as prescribed and permitted by the regulating authority. The revised manual will change, to some extent, prescribed statutory accounting practices and will result in changes to the accounting practices that Priority Health uses to prepare its statutory-basis financial statements. The cumulative effect of changes in accounting principles adopted to conform to the revised Accounting Practices and Procedures Manual will be reported as an adjustment to surplus as of the first of the period upon its adoption. Management has determined that, although the implementation of Codification will have some negative effect on Priority Health's statutory-basis capital and surplus upon its adoption. The effects include, but are not limited to, the non admission of pharmacy rebates receivables and the limitation on admitted EDP equipment. However, the Plan will remain in compliance with all regulatory and contractual obligations.

#### B. Use of Estimates

The preparation of financial statements of insurance companies requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Such estimates and assumptions could change in the future as more information becomes known, which could impact the amounts reported and disclosed herein.

#### C. Accounting Policy

- 1. All short-term investments have been classified in accordance with National Association of Insurance Commissioners (NAIC) guidelines and are stated at amortized cost for financial statement disclosure.
- 2. Investments consist of bonds that are carried at amortized cost. The cost of bonds is adjusted for amortization of premiums and discounts to maturity using a level-yield method. Realized gains and losses are determined using the specific identification method and are included in operations. The fair value of investments is determined based upon quoted market prices.
- 3. Common Stocks are Not Applicable
- 4. Preferred Stocks are Not Applicable
- 5. Mortgage loans are Not Applicable
- 6. Loan-backed securities as well as other asset-backed securities are held and are reported at their amortized cost.
- 7. The Plan uses the equity method to account for investment in and the continuing operations of the wholly owned subsidiary Priority Health Government Programs, Inc. as described in SSAP 46. Here, SSAP No. 46 is used as guidance even though Codification is not yet effective in Michigan.
- 8. The Plan does not have minor ownership interests in joint ventures.
- **9.** Derivatives are not held by the Plan and therefore this disclosure is Not Applicable.
- 10. and 11. Under traditional arrangements, health care costs are recognized as expenses when services are rendered including, based on historical data, an estimate of costs incurred, but not reported at the balance sheet date. Under capitation arrangements, health care costs are recognized when accruable under the providers' respective agreements. Adjustments to previously rendered claims reserve

#### NOTES TO FINANCIAL STATEMENTS

estimates are reflected in the statement of operations in the period in which the estimates are revised. Such reserve adjustments consist of restatements of claims estimates and changes in margin associated with these estimates and could be material in the future. Given the nature of the health care costs and provider billing requirements, as defined by the participating providers' agreements, amounts accrued at year-end are paid predominantly in the following year.

#### 2. Accounting Changes and Correction of Errors

#### A. Material Changes in Accounting Principles

The Plan does not have any material changes in accounting principles and/or correction of errors in the reporting period.

#### B. Cumulative Effect of Changes for the Implementation of Codification

The State of Michigan has not yet adopted the provisions of the revised manual for Health Maintenance Organization (HMO). HMOs including Priority Health will continue to follow previous statutory accounting practices and procedures until the effective date of Codification, January 1, 2003. The revised manual will change, to some extent, prescribed statutory accounting practices and will result in changes to the accounting practices that Priority Health uses to prepare its statutory-basis financial statements. The Plan will continue to follow previous statutory accounting practices and procedures through the December 31, 2002 reporting date.

#### **Business Combinations and Goodwill**

A.Not Applicable

B.On August 6, 1999, Northmed HMO merged with Priority Health. Munson Healthcare and Healthshare, Inc upon merger owned 279 and 31 shares of Class B stock respectively. In accordance with the merger document, additional Class B stock was transferred to Munson Healthcare (additional 192 shares) and Healthshare, Inc (additional 22 shares) as contingent consideration based upon covered lives and incremental value realized in the Northern Michigan region as of December 31, 2000. From this transaction, an additional goodwill amount of \$597,416 was recorded.

C.Not Applicable

#### **Discontinued Operations**

The Plan has no Discontinued Operations to report.

#### **Investments**

A.Mortgage Loans -- Not Applicable

**B.**Debt Restructuring -- Not Applicable **C.**Reverse Mortgages -- Not Applicable

D.Loan-backed securities -

- 1. The company does not have securities purchased prior to January 1, 1994.
- 2. Prepayment assumptions for loan-backed and asset-backed securities were obtained from broker dealer survey including Bloomberg and Solomon Yield Book.
- 3. The Plan has applied retrospective adjustment methodology to these investments.

E. Repurchase Agreements -- Not Applicable

#### Joint Ventures, Partnerships and Limited Liability Companies

The Plan has no Joint Ventures, Partnerships, or Limited Liabilities Companies to Report.

#### Investment Income

This note is Not Applicable to the Plan as no income due is past its due date.

#### 8. Derivative Instruments

This note is Not Applicable to the Plan.

#### 9. Income Taxes

The Plan is exempt from federal income taxes as an organization described under Internal Revenue Code Section 501(c)(4). Therefore, income tax expense has not been recorded.

#### 10. Information Concerning Parent, Subsidiaries, and Affiliates

#### A, B, C, D, E, F, G

The Plan has a management contract with Priority Health Managed Benefits, Inc. to provide certain management services. The management fee incurred by the Plan was \$43,423,000 in 2002 and \$35,180,000 in 2001, respectively.

Rental payments for operating leases are being paid by Priority Health Managed Benefits, Inc., an organization related to the Plan through common ownership, as part of the management contract.

Premium revenues recognized from related organizations were approximately \$55,912,000 during 2002 and \$45,274,000 during 2001. Health care costs approximating \$90,300,000 in 2002 and \$83,823,000 in 2001 were provided to plan members by related organizations.

#### NOTES TO FINANCIAL STATEMENTS

Amounts due from affiliates of \$2,671,000 at December 31, 2002 and \$0 at December 31, 2001, represent receivables from affiliated hospital providers and subsidiaries. Amounts due to affiliates of \$2,405,000 at December 31, 2002 and \$731,000 at December 31, 2001, are related to amounts owed under the management agreement and contractual obligations under provider participation agreements.

Of the Plan's 10,524 outstanding shares of stock, 8,000 shares are owned by Spectrum Health Corporation, the controlling party of a multifacility hospital organization located in Grand Rapids, Michigan.

H--None

I---Investment in SCA does not meet criteria

J -- None

#### 11 Dobt

The Plan does not have Capital Notes nor any other type of debt, therefore, this note is Not Applicable.

## 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

This note is Not Applicable to the Plan.

#### 13. Capital and Surplus, Shareholder's Dividend Restrictions, and Quasi-Reorganizations

The Plan has 10,000--Class A and 60,000--Class B authorized shares of common stock. Of these shares, 10,524 are issued and outstanding (10,000--Class A, 524--Class B). The Plan has no preferred stock outstanding. All stock is non-dividend bearing. The remainder of this note's disclosure is Not Applicable.

#### 14. Contingencies

**A.**The Plan has committed to its wholly owned subsidiary Priority Health Government Programs, Inc., additional capital as needed in order for this subsidiary to meet capital requirements as mandated by the regulating authority.

B. Assessments are likewise Not Applicable.

C.Gain Contingencies are Not Applicable.

**D.**All Other Contingencies are Not Applicable.

#### 15. Leases

#### **A.Lessee Operating Lease**

- 1. In the course of business, The Plan does not enter into leases directly. The Plan's management company does lease office space, office equipment, and computer hardware/software under various operating lease agreements that expire over various periods of time. Rental expense for 2001 and 2002 was approximately \$3,902,000, and \$6,970,000, respectively. The Plan pays the management company for the fully allocated cost for these leases as described in the Management Agreement.
- 2. At January 1, 2003, the aggregate rental commitments are as follows:

Year Ending December 31 Operating Leases

1.	2003	\$2,474,641
2.	2004	\$2,589,942
3.	2005	\$2,519,975
4.	2006	\$1,371,839
5.	2007	\$1,176,501
6.	2008	\$1,176,501

3. The company is not involved in any sales--leaseback transactions.

#### B. Lessor Leases

This note is Not Applicable to the Plan.

# 16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk

This note is Not Applicable to the Plan.

#### 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

This note is Not Applicable to the Plan.

#### 18. Gain of Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

This note is Not Applicable to the Plan.

#### 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

This note is Not Applicable to the Plan.

#### NOTES TO FINANCIAL STATEMENTS

#### 20. September 11 Events

No direct impact to the Plan's operations has been recognized as a result of the September 11 events.

#### 21. Other Items

The Plan does not have Extraordinary Items, Troubled Debt Restructuring, or other items indicated as a requirement for disclosure.

#### 22. Events Subsequent

There are no subsequent events to report for the Plan.

#### 23. Reinsurance

A.Not Applicable

B.Not Applicable

C.None

D.Not Applicable

E.Not Applicable

F. Not Applicable

#### 24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

This note is Not Applicable to the Plan.

#### 25. Change in Incurred Claims and Claim Adjustment Expenses

Adjustments to previously rendered claims reserve estimates are reflected in the statement of activities in the period in which the estimates are revised. Such reserve adjustments consist of restatements of claim estimates and release of any margin associated with these estimates. Reserve adjustments were favorable by approximately \$9.4 million in 2002, reducing the prior year-end claim reserve estimates of \$57.5 million to \$48.1 million.

#### 26. Intercompany Pooling Arrangements

This note is Not Applicable to the Plan.

#### 27. Structured Settlements

This note is Not Applicable to the Plan.

#### 28. Health Care Receivables

As the State of Michigan has not formally adopted Codification to be effective at December 31, 2002, the required disclosures of SSAP No. 84 are not applicable at this time.

- A. The Plan's method for estimating pharmacy rebates is consistent with prior years and relies on the information provided by the pharmacy rebates manager for invoiced rebates as well as the collection history of the invoiced amounts. The Plan's pharmacy rebates outstanding at December 31, 2002 is \$8,180,305.
- B. This note is Not Applicable to the Plan.

### 29. Participating Policies

This note is Not Applicable to the Plan.

#### 30. Premium Deficiency Reserves

The Plan does not record premium deficiency reserves in its financial statements.

#### 31. Anticipated Salvage and Subrogation

The Plan does not estimate anticipated salvage and subrogation nor reduce any amount from its liability for unpaid claims or losses.

# **SUMMARY INVESTMENT SCHEDULE**

SOMMANTINVES	Gros Investment	ss Holdings	Admitted Assets as Reported in the Annual Statement		
Investment Categories	1 Amount	2 Percentage	3 Amount	4 Percentage	
1. Bonds:					
1.1 U.S. Treasury securities	3,718,452	2.763	3,718,452	2.982	
1.2 U.S. government agency and corporate obligations (excluding mortgage-backed securities):					
1.21 Issued by U.S. government agencies					
1.22 Issued by U.S. government sponsored agencies	14,651,644	10.885	14,651,644	11.751	
Foreign government (including Canada, excluding mortgaged-backed securities)		0.000		0.000	
1.4 Securities issued by states, territories, and possessions and political subdivisions in the U.S.:      1.41 States, territories and possessions general obligations		0.000		0.000	
1.42 Political subdivisions of states, territories and possessions and		0.000		0.000	
political subdivisions general obligations	174,566	0.130	174,566	0.140	
1.43 Revenue and assessment obligations	3,348,762	2.488	3,348,762	2.686	
1.44 Industrial development and similar obligations		0.000		0.000	
1.5 Mortgage-backed securities (includes residential and commercial MBS):					
1.51 Pass-through securities:					
1.511 Guaranteed by GNMA					
1.512 Issued by FNMA and FHLMC		4 . 424	5,954,145	4.775	
1.513 Privately issued		0.000		0.000	
1.52 CMOs and REMICs:					
1.521 Issued by FNMA and FHLMC	943,305	0.701	943,305	0.757	
1.522 Privately issued and collateralized by MBS issued or guaranteed by GNMA, FNMA, or FHLMC		0.000		0.000	
1.523 All other privately issued	2,289,556	1.701	2,289,556	1.836	
Other debt and other fixed income securities (excluding short-term):					
2.1 Unaffiliated domestic securities (includes credit tenant loans rated by the	10 222 241	7.603	10 222 244	0.207	
SVO)					
2.2 Unaffiliated foreign securities					
2.3 Affiliated securities		0.000		0.000	
3. Equity interests:		0.000		0.000	
3.1 Investments in mutual funds		0.000		0.000	
3.2 Preferred stocks:		0.000		0.000	
3.21 Affiliated					
3.22 Unaffiliated		0.000		0.000	
3.3 Publicly traded equity securities (excluding preferred stocks):		0.000		0.000	
3.31 Affiliated					
3.32 Unaffiliated		0.000		0.000	
3.4 Other equity securities:		0.000			
3.41 Affiliated					
3.42 Unaffiliated		0.000		0.000	
3.5 Other equity interests including tangible personal property under lease:      3.51 Affiliated					
3.52 Unaffiliated		0.000		0.00	
4. Mortgage loans:					
4.1 Construction and land development		0.000		0.000	
4.2 Agricultural				0.000	
4.3 Single family residential properties				0.000	
4.4 Multifamily residential properties				0.00.00	
4.5 Commercial loans		0.000		0.00.00	
Real estate investments:					
5.1 Property occupied by the company		0.000	714,177	0.573	
5.2 Property held for the production of income (includes					
\$ of property acquired in satisfaction of debt)		0.000	0	0.000	
5.3 Property held for sale (\$including					
property acquired in satisfaction of debt)		0.000	0	0.00.000	
6. Policy loans		0.000		0.000	
7. Receivables for securities			0	0.000	
Cash and short-term investments	89,764,122			63.469	
Other invested assets	3,520,751	2.616	3,520,751	2.824	
10. Total invested assets	134,598,644	100.000	124,686,516	100.000	

# PART 1 - COMMON INTERROGATORIES GENERAL

1.1	Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?		Yes [	X ]	No	1	1
1.2	If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?		] No		] NA	[	]
1.3	State Regulating?	Michiç	jan				
2.1	Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?		Yes [	]	No	[ X	]
2.2	If yes, date of change:						
	If not previously filed, furnish herewith a certified copy of the instrument as amended.						
3.1	State as of what date the latest financial examination of the reporting entity was made or is being made.				.12/3	1/1999	)
3.2	State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. The date should be the date of the examined balance sheet and not the date the report was completed or released.	nis			12/3	1/1999	)
3.3	State as of what date the latest financial examination report became available to other states or the public from either the state of domicile the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balan sheet date).	ice			06/2	9/200 <sup>,</sup>	1
3.4	By what department or departments? Michigan Division of Insurance						
4.1	During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or a combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:						
	4.11 sales of new business?		Yes [	]	No	[ X	]
	4.12 renewals?		Yes [	]	No	[ X	]
4.2	During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliar receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on directions of the commissions for or control as substantial part (more than 20 percent of any major line of business measured on directions).						
	premiums) of: 4.21 sales of new business?		Yes [		No	[ X	]
	4.22 renewals?		Yes [		No	X	1
5.1	Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?		Yes [		No	X	1
5.2	If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that h ceased to exist as a result of the merger or consolidation.	as					
	1 2 3 Name of Entity NAIC Company Code State of Domicile						
	Hamo of Emily 14-110 Company Codo Catalo of Bolimono						
		I					
6.1	Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidential clause is part of the agreement.)	lity	Yes [	]	No	[ X	]
6.2	If yes, give full information: n/a						
7.1	Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?		Yes [	]	No	[ X ]	
7.2	If yes,						
	7.21 State the percentage of foreign control;						
	7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager attorney in fact).						
	1 2 Nationality Type of Entity						
	1 JPO OF EMILY	1					
	·						

## **GENERAL INTERROGATORIES**

### (continued)

0.	What is the hame and address of the independent certified public accountant	t or accounting min re	etained to co	induct the armual addit:					
	Ernst & Young LLP, 171 Monroe Ave Suite 1000 Grand Rapids, MI 49503								
9.	What is the name, address and affiliation (officer/employee of the repo consulting firm) of the individual providing the statement of actuarial opini	rting entity or actua ion/certification?	ry/consultan	t associated with a(n) actua	rial				
	Milliman USA - Consultants and Actuaries 5800 Bluemound Rd. Suite 400 B	Brookfield, WI 53005.							
10.	FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ON	ILY:							
10.1	What changes have been made during the year in the United States Manage n/a	er or the United States	s Trustees o	f the reporting entity?					
10.2	Does this statement contain all business transacted for the reporting entity th	rough its United State	es Branch o	n risks wherever located?		Yes [ X	] N	lo [	]
10.3	Have there been any changes made to any of the trust indentures during the	year?				Yes [	] N	lo [ )	Χ]
10.4	If answer to (10.3) is yes, has the domiciliary or entry state approved the char	nges?			Yes [	] No [	] N/	Α [	]
	BOARD (	OF DIRECTOR	S						
11.	Is the purchase or sale of all investments of the reporting entity passed up thereof?					Yes [ X	1 N	] ol	1
12.	Does the reporting entity keep a complete permanent record of the proce thereof?	edings of its Board	of Directors	and all subordinate committee	ees	Yes [ X	•	٠	,
13.	Has the reporting entity an established procedure for disclosure to its board part of any of its officers, directors, trustees or responsible employees wh					Yes [ X	] N	0 [	]
	FIN	NANCIAL							
14.1	Total amount loaned during the year (inclusive of Separate Accounts, exclusive	ive of policy loans):	14.11 To	directors or other officers	\$				0.
			14.12 To	stockholders not officers	\$				.0
				rustees, supreme or grand Fraternal only)	\$				.0
14.2	Total amount of loans outstanding at end of year (inclusive of Separate Acco	ounts, exclusive of po							٥
	loans):			directors or other officers	*				
				stockholders not officers	\$				.0
			(F	rustees, supreme or grand Fraternal only)					.0
	Were any of the assets reported in this statement subject to a contractual obligation being reported in this statement?	-					-	_	_
15.2	If yes, state the amount thereof at December 31 of the current year:				*				
				'S					
		15.23 Leased	from others						
		15.24 Other			\$				.0
16.1	Disclose in Notes to Financial Statements the nature of each of these obligat  Does this statement include payments for assessments as described in  guaranty association assessments?	the Annual Stateme				Yes [	] N	lo [ )	X ]
16.2	If answer is yes,			ses or risk adjustment					-
	·	16.22 Amoun	t paid as exr	penses	\$				0
		16.23 Other a	mounts paid	l	\$				0
			•		-				

# (continued) INVESTMENT

17. List the following capital stock information for the reporting entity:

			1 Number of Shares	2 Number of Shares	3	4 Redemption Price	5 Is Dividend Rate	6 Are Dividen			
	Cla	ass	Authorized	Outstanding	Par Value Per Share	if Callable	Limited? Yes No	Cumulative Yes No			
	Profe	erred	0	0	0.000	0	[ ] [ X ]	[ ] [ X			
	Com		60,000	0	1.000	XXX	XXX XXX		(XX		
	COIII		00,000	10,021	1.000	AAA	AAA AAA	AAA 7	UU.		
18.1.						r, over which the reporting			Yes [	X ] No	[ ]
18.2	If no, give	e full a	nd complete information	relating thereto:							
	n/a										
19.1	contro	ol of the	e reporting entity, excep	ot as shown on the Sch	edule E - Part 2 - Spec	cember 31 of the curre ial Deposits; or has the urities subject to Interrog	reporting entity sold o	r transferred	Yes [	] No	[ X ]
19.2	If yes, sta	ate the	amount thereof at Dece	ember 31 of the current	year: 19.21	Loaned to others		\$			0
					19.22	Subject to repurchase a	greements	\$			0
					19.23	Subject to reverse repur	chase agreements	\$			0
					19.24	Subject to dollar repurch	nase agreements	\$			0
					19.25	Subject to reverse dolla	r repurchase agreem	nents \$			0
					19.26	Pledged as collateral		\$			0
						Placed under option agr					
						Letter stock or other sec					
						Other					
19.3	For each	catego	ory above if any of the	se assets are held by ot				Ψ			
		•		•							
	13.04	11/a									
			1 Nature of Rest	riction		2 Descriptio	n		A	3 mount	
						Вострас					
		-							Yes [	] No	X ] c
20.2			mprehensive description lescription with this state		n been made available	to the domiciliary state?	)	Yes [	] No	[ ] NA	. [ ]
21.1						andatorily convertible into			Yes [	] No	) [ X ]
21.2.	If yes, sta	ate the	amount thereof at Dece	ember 31 of the current	year			\$			
22.	deposit b	oxes, v bank o	were all stocks, bonds a or trust company in acco	and other securities, own ordance with Part 1-Gen	ned throughout the curreral, Section IV.H-Cus	rsically in the reporting e rent year held pursuant to todial or Safekeeping Ag	o a custodial agreem reements of the NAI	ent with a C	Yes	· ] No	o [ X ]
22.01						xaminers Handbook, cor				-	- •
			K I	1			2 'a Addraga				
			Name	e of Custodian(s)		Custodian	's Address				
		- 1									

# (continued) INVESTMENT

22.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

Name(s)		2 tion(s)	3 Complete Expl	lanation(s)
Have there been any changes, including nar f yes, give full and complete information rela	ating thereto:	3		4
Old Custodian	New Custodian	Date of Change		Reason
dentify all investment advisors, brokers/dea handle securities and have authority to m			ss to the investment account	S,
1 Central Registration Depository Number(s)		2 1me	3 Addre:	SS
Amount of payments to Trade Associations, List the name of the organization and the Associations, Service Organizations and	Service Organizations and Statistical or amount paid if any such payment	represented 25% or more of	the total payments to Trac	
ist the name of the organization and the	Service Organizations and Statistical or amount paid if any such payment	or Rating Bureaus, if any?	the total payments to Trac	
List the name of the organization and the Associations, Service Organizations and	Service Organizations and Statistical of amount paid if any such payment of Statistical or Rating Bureaus during the	or Rating Bureaus, if any? represented 25% or more of le period covered by this state	the total payments to Tracement.  2 Amount Paid \$	
List the name of the organization and the Associations, Service Organizations and	Service Organizations and Statistical of amount paid if any such payment of Statistical or Rating Bureaus during the Name	or Rating Bureaus, if any? represented 25% or more of le period covered by this state	the total payments to Tracement.  2 Amount Paid\$	
List the name of the organization and the Associations, Service Organizations and	Service Organizations and Statistical of eamount paid if any such payment of Statistical or Rating Bureaus during the 1 Name on of Health Plans	or Rating Bureaus, if any? represented 25% or more of the period covered by this state	the total payments to Tracement.  2 Amount Paid \$	de
List the name of the organization and the Associations, Service Organizations and  Michigan Association	Service Organizations and Statistical of eamount paid if any such payment of Statistical or Rating Bureaus during the Name on of Health Plans	or Rating Bureaus, if any? represented 25% or more of the period covered by this state	the total payments to Tracement.  2 Amount Paid  \$	\$
List the name of the organization and the Associations, Service Organizations and Michigan Association.  Amount of payments for legal expenses, if a List the name of the firm and the amount payments for legal expenses.	Service Organizations and Statistical of eamount paid if any such payment of Statistical or Rating Bureaus during the Name on of Health Plans	or Rating Bureaus, if any? represented 25% or more of the period covered by this state	the total payments to Tracement.  2 Amount Paid  \$	\$
Amount of payments for legal expenses, if a the period covered by this statement.  Warner Norcross &	Service Organizations and Statistical of amount paid if any such payment of Statistical or Rating Bureaus during the Name on of Health Plans	or Rating Bureaus, if any? represented 25% or more of ie period covered by this state	the total payments to Tracement.  2 Amount Paid \$	\$

1 Name	2 Amount Paid
	\$
	\$

Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?
 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

### (continued)

	PARI 2	- HEALTH INTERROGATORIES		
1.1		Insurance in force?		
.2				
.3		ement Insurance Experience Exhibit?		0
.4	Indicate amount of earned premium attributable to Canadian and	d/or Other Alien not included in Item (1.2) above	¢	n
.5 .6		ince.		
.0	marrada ponoido.	Most current three years:		
		1.61 Total premium earned	\$	0
		1.62 Total incurred claims	\$	0
		1.63 Number of covered lives	\$	0
		All years prior to most current three years:		
		1.64 Total premium earned		
		1.65 Total incurred claims		
_		1.66 Number of covered lives	\$	(
./	Group policies:	M. v. val		
		Most current three years:	Φ.	(
		1.71 Total premium earned		
		1.73 Number of covered lives		
		All years prior to most current three years:	Ψ	
		1.74 Total premium earned	\$	(
		1.75 Total incurred claims		
		1.76 Number of covered lives	•	
.1	Has the reporting entity received any endowment or gift from	contracting hospitals, physicians, dentists, or others that is agreed w	vill be	
.2	returned when, as and if the earnings of the reporting entity p If yes, give particulars:	permits?		[ X
	n/a			
.1		re of hospitals', physicians', and dentists' care offered to subscribers		[
.2	If not previously filed, furnish herewith a copy(ies) of such agreei	ment(s). Do these agreements include additional benefits offered?		[
.1	Does the reporting entity have stop-loss reinsurance?		Yes [ X ] No [	
.2	If no, explain:			
_				000
.3	Maximum retained risk (see instructions)	4.31 Comprehensive Medical	\$300,	,000
		4.32 Medical Only	\$300,	,000
		4.33 Medicare Supplement 4.34 Dental 4.34		
		4.35 Other Limited Benefit Plan		
		4.36 Other	•	
5.	Describe arrangement which the reporting entity may have to pr hold harmless provisions, conversion privileges with other other agreements:	otect subscribers and their dependents against the risk of insolvency inclucarriers, agreements with providers to continue rendering services, and	uding	
	HMO holds harmless provisions of provider contracts, trust inde	entures		
.1	Does the reporting entity set up its claim liability for provider serv	rices on a service data base?	Yes [ X ] No [	
.2	If no, give details: n/a			
7.	Provide the following Information regarding participating provider	rs:		
		7.1 Number of providers at start of reporting year	2,	368
		7.2 Number of providers at end of reporting year		
.1	Does the reporting entity have business subject to premium rate	guarantees?	Yes [ ] No [	X
.2	If yes, direct premium earned:			
		8.21 Business with rate guarantees between 15-36 months		
		8.22 Business with rate guarantees over 36 months		
.1		its provider contract?	Yes [ X ] No [	
.2	If yes:			
		9.21 Maximum amount payable bonuses		
		9.22 Amount actually paid for year bonuses		
		9.23 Maximum amount payable withholds		
0.	List service areas in which reporting entity is licensed to operate	9.24 Amount actually paid for year withholds: :	\$8,279,000	
	·		$\neg$	
		1 Name of Service Area		
	Antrim County	Name of Service Area	$\dashv$	
	*			
	Charlevoix Coun			

	1
	Name of Service Area
Antrim County	
Benzie County	
Charlevoix County	
Grand Traverse County	
Kent County	
Ionia County	
Allegan County	
Faton County	

# (continued) PART 2 - HEALTH INTERROGATORIES

1
Name of Service Area
Clinton County
Mecosta County
Oceana County
Gratiot County
Lake County
Osceola County
Cheboygan County
Crawford County
Emmet County.
Kalkaska County
Wexford County
Mason County.
·

# **FIVE-YEAR HISTORICAL DATA**

FIVE-YEAR DISTURICAL DATA									
	1 2002	2 2001	3 2000	4 1999	5 1998				
BALANCE SHEET ITEMS (Pages 2 and 3)									
Total admitted assets (Page 2, Line 23)	150 , 427 , 434	125 , 890 , 152	101,350,571	81,052,501	48,068,572				
Total liabilities (Page 3, Line 18)	88 , 523 , 865	82,418,873	75 , 493 , 755	62,753,115	34,110,731				
Statutory surplus	29 , 760 , 771	24 , 448 , 572	0	0	0				
4. Total capital and surplus (Page 3, Line 26)	61,903,569	43,471,279	25,856,816	18 , 299 , 386	13,957,841				
INCOME STATEMENT ITEMS (Page 4)									
5. Total revenues (Line 7)	606,858,726	473,735,918	395,969,496	319,361,296	234,415,023				
6. Total medical and hospital expenses (Line 17)	538 , 740 , 832	420 , 166 , 305	352,667,576	284 , 155 , 358	213,394,270				
7. Total administrative expenses (Line 19)	42,956,275	37 , 469 , 528	33,849,478	30,617,492	26,015,138				
8. Net underwriting gain (loss) (Line 22)	12,051,448	9,659,647	9,452,442	4 , 588 , 446	(4,994,385)				
9. Net investment gain (loss) (Line 25)	3,392,800	4,097,521	3,759,023	2,450,046	1,230,998				
10. Total other income (Lines 26 plus 27)	304,130	112,151	72,588	96,686	20 , 135				
11. Net income (loss) (Line 30)	15 , 748 , 378	13,869,319	13,284,053	7 , 135 , 178	(3,743,252)				
RISK - BASED CAPITAL ANALYSIS									
12. Total adjusted capital	61,903,569	43 , 471 , 279	25,856,816	18 , 799 , 386	13,957,841				
13. Authorized control level risk-based capital	22,076,285	14,385,441	12,092,895	8,293,027	4,369,728				
ENROLLMENT (Exhibit 2)									
14. Total members at end of period (Column 5, Line 7)	288,535	268,585	243 , 241	231,328	178,365				
15. Total member months (Column 6, Line 7)	3,467,361	3,081,011	2,818,212	2,528,112	2,015,708				
OPERATING PERCENTAGE (Page 4) (Item divided by Page 4, sum of Line 2, 3 and 5)									
16. Premiums earned (Line 2 plus 3)	100.0	100.0	100.0	100.0	100.0				
17. Total medical and hospital (Line 17)	88.8	887	89.1	89.0	91.1				
18. Total underwriting deductions (Line 21)	98.0	98.0	977	98.5	102.2				
19. Total underwriting gain (loss) (Line 22)	2.0	2.0	2.3	1.5	(2.2)				
UNPAID CLAIMS ANALYSIS (U&I Exhibit, Part 2B)									
20. Total claims incurred for prior years (Line 11, Col. 5)	64,483,345	50,304,536	44,963,910	24 , 495 , 518	18,458,511				
21. Estimated liability of unpaid claims – [prior year (Line 11, Col. 6)]	73,424,215	64,312,351	44,835,660	24,979,825	15,868,421				

FIVE-YEAR HISTORICAL DATA (Continued)

	1 2002	2 2001	3 2000	4 1999	5 1998
INVESTMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES					
22. Affiliated bonds (Sch. D Summary, Line 25, Col. 1)	0	0	0	0	0
23. Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)	0	0	0	0	0
24. Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)	0	0	0	0	0
Affiliated short-term investments (subtotal included in Sch. DA, Part 2, Col. 5, Line 11)	0	0	0	0	0
26. Affiliated mortgage loans on real estate		0	0	0	0
27. All other affiliated		0	0	0	0
28. Total of above Lines 22 to 27	0	0	0	0	0

### **SCHEDULE D - SUMMARY BY COUNTRY**

Long-Term Bonds and Stocks OWNED December 31 of Current Year

_	Lor	g-Term Bonds and Stocks	OWNED December 3	1 of Current Year		1
Description	_		1 Book/Adjusted Carrying Value	2 Fair Value (a)	3 Actual Cost	4 Par Value of Bonds
BONDS	_	United States		15,311,938	15,050,151	14,450,000
	1. 2.	United States Canada				
Governments	2. 3.		0	0	0	0
(Including all obligations guaranteed by governments)		Other Countries	14.944.697	15,311,938	15,050,151	14,450,000
7 0	4.	Totals	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
States, Territories and Possessions	5.	United States		0	0	0
(Direct and guaranteed)	6.		0	0		0
	7.	Other Countries	0	0	0	0
	8.	Totals	0	0	0	475 000
Political Subdivisions of States,	9.		174,566	174,566	174,557	175,000
Territories and Possessions	10.	Canada		0	0	0
(Direct and guaranteed)	11.	Other Countries	0	0	0	0
	12.	Totals	174,566	174,566	174,557	175,000
Special revenue and special assessment						
obligations and all non-guaranteed	13.				13,698,977	
obligations of agencies and authorities of	14.	Canada		0	0	0
governments and their political subdivisions	15.	Other Countries	0	0	0	0
	16.		13,671,610		13,698,977	13,389,934
Public Utilities (unaffiliated)	17.	United States	0	0	0	0
	18.	Canada	0	0	0	0
	19.	Other Countries	0	0	0	0
	20.	Totals	0	0	0	0
Industrial and Miscellaneous and Credit Tenant	21.	United States	12,522,899	12,676,680	12,587,270	11,881,214
Loans (unaffiliated)	22.	Canada		0	0	0
	23.	Other Countries	0	0	0	0
	24.	Totals	12,522,899	12,676,680	12,587,270	11,881,214
Parent, Subsidiaries and Affiliates	25.	Totals	0	0	0	0
	26.	Total Bonds	41,313,772	41,861,171	41,510,955	39,896,148
PREFERRED STOCKS	27.			0	11,010,000	00,000,110
Public Utilities (unaffiliated)	28.			0	0	
Tablio Clintios (arianinatos)	29.	Other Countries	0	0	0	
	30.	Totals	0	0	0	1
Banks, Trust and Insurance Companies	31.		0	0	0	-
(unaffiliated)	_	Canada	0	0		
(unanimateu)	32.	Other Countries	0	0		
	33.	*	0	0	0	-
	34.	Totals			0	-
Industrial and Miscellaneous (unaffiliated)	35.	United States		0	D	
	36.	Canada		0		
	37.	Other Countries	0	0	0	-
	38.	Totals	0	0	0	
Parent, Subsidiaries and Affiliates	39.	Totals	0	0	0	
	40.	Total Preferred Stocks	0	0	0	
COMMON STOCKS	41.	United States	0	0	0	
Public Utilities (unaffiliated)	42.	Canada	0	0	0	
	43.	Other Countries	0	0	0	
	44.	Totals	0	0	0	]
Banks, Trust and Insurance Companies	45.	United States	0	0	0	
(unaffiliated)	46.	Canada	0	0	0	
	47.	Other Countries	0	0	0	
		Totals	0	0	0	
Industrial and Miscellaneous (unaffiliated)	49.	*	0	0	0	1
( <i>y</i> <del></del>		Canada		0	0	
		Other Countries	0	0	0	
	52.		0	0	0	1
Parent, Subsidiaries and Affiliates	53.		0	0	0	1
. a.on, odoodatoo and riiiidtoo		Total Common Stocks	0	0	0	1
		Total Stocks	0	0	0	1
			<u>_</u>	·		1
	56.	Total Bonds and Stocks	41,313,772	41,861,171	41,510,955	J

<sup>(</sup>a) The aggregate value of bonds which are valued at other than actual fair value is \$ ......17,636,794 ...

### **SCHEDULE D - VERIFICATION BETWEEN YEARS**

1.	Book/adjusted carrying value of bonds and stocks, prior year15,435,363	6.	Foreign Exchange Adjustment: 6.1 Column 17, Part 1
2.			6.2 Column 13, Part 2, Sec. 1 0
3.	Increase (decrease) by adjustment:		6.3 Column 11, Part 2, Sec. 2 0
	3.1 Column 16, Part 1(152,565)		6.4 Column 11, Part 40
	3.2 Column 12, Part 2, Sec. 1	7.	Book/adjusted carrying value at end of current period41,313,771
	3.3 Column 10, Part 2, Sec. 2	8.	Total valuation allowance
	<b>3.4 Column 10</b> , Part 4(43,926)(196,491)	9.	Subtotal (Lines 7 plus 8)41,313,771
4.	Total gain (loss), Col. 14, Part 4	10.	Total nonadmitted amounts
5.	Deduct consideration for bonds and stocks disposed of	11.	Statement value of bonds and stocks, current period41,313,771
	Column 6, Part 4		

# SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

			1	Allocated by		Direct Bus	iness Only	
	0.1.5		Guaranty Fund	Is Insurer Licensed?	3	4 Medicare	5 Medicaid	6 Federal Employees Health Benefits
	States, Etc.	A.I.	(Yes or No)	(Yes or No)	Premiums	Title XVIII	Title XIX	Program Premiums
	Alabama	AL AK	No No	NO				
	Alaska	AZ	No	No				
	Arkansas	AZ AR	NoNo	No				
	California	An CA	NoNo	No				
	Colorado	CO	No	No			•	
	Connecticut		No	No				
	Delaware	DE	No	No				
	District of Columbia	DC	No	No				
	Florida	FL	No.	No				
	Georgia	GA	No	No				
	Hawaii	HI	No	No				
	Idaho	ID	No	No				
14.	Illinois	IL	No	No				
15.	Indiana	IN	No	No				
16.	lowa	IA	No	No				
	Kansas	KS	No	No				
	Kentucky		No	No				
	Louisiana		No	No				
20.	Maine	ME	No	No				
	Maryland		No	No				
22.	Massachusetts		No	No				
23.	Michigan	MI	No	Yes	576,318,079		30,540,647	
24.	Minnesota	MN	No	No				
25.	Mississippi	MS	No	No				
26.	Missouri	MO	No	No				
27.	Montana	MT	No	No				
28.	Nebraska	NE	No	No				
29.	Nevada	NV	No	No				
30.	New Hampshire	NH	No	No				
31.	New Jersey		No	No				
	New Mexico		No	No				
33.	New York	NY	No	No				
	North Carolina		No	No				
	North Dakota	ND	No	No				
	Ohio		No	No				
	Oklahoma		No	No				
	Oregon		No	No				
	Pennsylvania		No	No				
	Rhode Island		No	No				
	South Carolina		No	No				
	South Dakota		No	No				
	Tennessee Texas		No No	No				
	Utah		NoNo	No				
	Vermont		No	No				
	Virginia		NoNo	No				
	Washington		NoNo	No				
	West Virginia		NoNo	No				
	Wisconsin		NoNo	No			•	
	Wyoming		No	No			•	
	American Samoa		No	No				
	Guam		No	No				
	Puerto Rico		No	No				
	U.S. Virgin Islands		NoNo	No				
	Canada		No	No				
	Aggregate other alien		XXX	XXX		0	0	[
	Total (Direct Business)	01	XXX	(a) 1	576,318,079	0	30,540,647	(
55.	DETAILS OF WRITE-INS		,,,,,	,ω,	3. 5,510,010	0	33,010,011	,
701.								
702.								
703.								
	Summary of remaining write-ins for I					0	0	
JJ.	Totals (Lines 5701 thru 5703 plus 57			~	0	0	0	

Explanation of basis of allocation by states, premiums by state, etc.:

(a) Insert the number of yes responses except for Canada and Other Alien.

SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER AND HMO MEMBERS OF A HOLDING COMPANY GROUP

HealthCare

38-1362830

Hospital

38-2800065

